

Questions regarding the Minerva interim service procurement.

1. I can't get references from past clients, is this a problem?
 - Weighted assessments in the tender consider the provision and quality of references, along with a proven track record of delivery in the marketplace. Your response will be marked down without appropriate evidence.
2. Can you be more precise on when the 'handover & transfer of activity 'might occur?
 - Not at the current time, however, it is hoped that this will start in the first quarter of 2018.
3. From the Minerva website I see dates are set for future meeting already – can these be changed?
 - Yes, however, given investors and to a lesser extent investee companies will plan around these dates any changes may adversely impact attendance.
4. Are there any charges for the MIG meeting venues?
 - Currently there aren't and this isn't expected to change to our knowledge.
5. Are the MIG meeting timings and venues fixed?
 - No, though if they move too far from their current location this may impact investor attendance. The current dates are long standing so most regular investors have arranged their diaries on this basis.